



April 3, 2020

P&G External Business Partners:

We appreciate all you are doing in support to the P&G's business, our consumers, customers, and collective organizations. Your partnership is enabling P&G to deliver products that are critical to prevent the spread of COVID-19 and to help our consumers maintain proper hygiene, personal health and healthy home environments. We also appreciate all your efforts to keep the employees in your organizations healthy and safe.

P&G's Chairman and CEO David Taylor accepted an invitation to the White House on Monday, March 30, 2020, to talk about the work P&G people are doing to keep everyday essentials on the shelves, our efforts to respond to the critical needs of the brave men and women dealing with this unprecedented challenge in health care facilities, and find synergies with other companies responding to this challenge.

I wanted to update you that we have installed new lines to start production of hand sanitizer in five manufacturing sites around the world, using it to ensure our people can continue operating safely and sharing it with hospitals, health authorities and relief organizations. We are expanding manufacturing capacity further in additional facilities in the coming weeks and will have a capacity of at least 45,000 liters per week when fully operational.

Work is underway to produce critically needed face masks at nearly a dozen P&G manufacturing sites around the world. We're up and running already in China. We have teams working to install capacity in North America, Europe and Asia Pacific, Middle East and Africa, and will quickly begin production in the coming weeks. This is important for several reasons:

- It will increase the supply of masks for hospitals, first responders and other organizations by reducing market demand for production and industrial use;
- It helps us create a safe working environment for P&G people;
- Longer term, it will allow us to directly help many communities across the globe where there is unprecedented need for protective supplies.

Around the world, P&G people are evaluating how we can be of service to the communities who desperately need help. We're in this together and working side-by-side with retail customers, suppliers, agency partners and government officials to do our part. We're using areas of P&G capability and know-how to develop and deliver solutions to protect those who are most vulnerable. We're funding startups with innovative ideas and partnering with established companies who have complementary capabilities. We're also using our marketing and communications expertise to encourage consumers to support public health measures to help flatten the curve and slow the spread of the virus.

This bulletin brings you an update on key developments around the world related to COVID-19 together with links that you can leverage to have the latest in-country news.

Once again, thank you for your continuous support to our business. At unprecedented times, we need to stay close to each other – please stay in constant communication with your P&G Relationship owner and work your Business Continuity Plans with them.

Best Regards,
Stew Atkinson – Ana Elena Marziano
P&G Chief Purchasing Officer

KEY DEVELOPMENTS:

Key Developments:

US Federal Update

- Trump considering [halting flights between US hot spots](#)
- Lawmakers [look to infrastructure spending](#) to help economy recover from coronavirus
- Experts tell White House coronavirus can [spread through talking or even just breathing](#)
- Unemployment [claims top 6.6 million](#) amid coronavirus layoffs
- Democratic National Committee [postpones presidential convention until August 17](#)

US State Update

- [Interactive map of states and cities](#) that have told residents to stay at home
- **Ohio:** Governor Mike DeWine said the state is [extending its stay-at-home order through May 1](#) in response to coronavirus outbreak. The order was set to expire April 6 but is still needed with models showing the peak of the outbreak expected by mid-May

Other US News

- Can't find what you want in the grocery store? [Here's why](#)
- Ex-FDA chief warns ['parts of our lives' will stay shut down](#) without a coronavirus drug by fall
- Where America [didn't stay home](#) even as the virus spread

Canada Update

- The number of reported cases of COVID-19 in Canada has passed 10,000, a new milestone in a growing outbreak that has public health officials fighting to slow the spread of the disease and hospitals trying to prepare for an expected surge in patients.
- Prime Minister Justin Trudeau will speak with premiers today about the need for COVID-19 data and a coordinated strategy to get critical medical supplies to communities in need. Data, modelling and analysis will be on the agenda for today's teleconference with premiers.
- As the number of confirmed COVID-19 cases soar, B.C. health officials are starting to consider whether the wider use of face masks could curb the spread. "The use of non-medical masks ... may reduce, in some cases, the touching of your face [and] they can have some benefit in keeping your droplets in," the provincial health officer states.
- BTNX Inc., in Markham, Ont., is shipping thousands of rapid blood tests to hospitals in the U.S. because the test is not yet approved by Health Canada for use in Canada. The rapid blood test will tell within 15 minutes if someone has been exposed to the virus.
- Health-care workers make up roughly one in every 10 of the known COVID-19 cases in Ontario. The finding is ringing alarms as hospitals across Canada are bracing for an expected surge in patients amid ongoing concerns over shortages of personal protective equipment for front-line health-care workers.
- An agreement to stem non-essential travel between Canada and the United States is being interpreted and applied very differently by the two countries. [While Canada has banned all non-essential travel](#), regardless of the mode of transportation, the United States is only banning non-essential travel across the border at land crossings and by ferry.

Latin America Update

- **Argentina:** #of cases: 1133, #of deaths 34, #of recovered patients 256. The government eliminated fees related to the import of certain raw material related to COVID-19 product manufacturing (i.e. Alcohol).
- **Brazil:** 6,836 infected, 241 deaths. Congress regulated the new procedure for MP analysis during the State of Calamity. MPs will be discussed directly by the Floors, first in the House and finally in the Senate. The House approved a bill which suspends multiple payroll contributions for 2 months and creates an emergency tax regime during the State of Calamity. Now, it will proceed to the Senate. The federal government reduced by half, for 3 months, companies' obligatory contributions to business associations. The Federal Revenue announced a credit line with zero taxes over financial transactions (IOF) for the productive sector, in the amount of USD 1.4 billion (BRL 7 billion). The Federal Revenue will also delay the payments of Social Integration Program (PIS/Cofins and PIS/Pasep) and employer contributions on payroll for April and May, which must be paid until October, which will likely cost the government USD 16 million (BRL 80 million). Two MPs are awaited to enable a reduction in working hours and wages by 25%, 50%

and 70% and to provide credit lines for companies to finance the remaining amount for salary payments. President Bolsonaro signed into law the proposal to provide USD 120 dollar monthly vouchers for informal and individual workers. An MP suspends, for 60 days, the annual adjustment of medication prices. Import taxes have been temporarily eliminated on lab and pharmaceutical supplies, thermometers, and non-surgical gloves. An MP to provide USD 3.2 billion (BRL 16 billion) in Federal assistance to states and municipalities is also in the works. Justice Roberto Barroso suspended government publicity which indicates that the population should return to activities, minimizing the pandemic's gravity. According to him, these campaigns counter scientific knowledge and violate the rights of life and health. (Source: Patri)

- **Mexico:** 1378 confirmed cases. 37 deceased. TAs in which we participate agree that leaving the essential list as it is now, allows more flexibility than requesting a more specific one where some products could be left out. Legal/GR has found legal and health/hygienic elements to back up why all our categories are essential. Govt has developed an app so citizens have access to official information as well as a self-diagnosis tool. Mexico City today issued stricter measures closing and shopping malls. Govt is developing list that of hospitals equipped to receive COVID-19 patients. BoH confirmed there are no "rapid tests" for COVID-19. This information was consulted and confirmed with the FDA, as well as with the Microbiology Institute of Canada.
- **Venezuela:** 1 new case tested positive yesterday, for a country total of 144 cases so far. Local authorities claim they've been able to avoid exponential growth of the disease in large part due to strict social quarantine measures in place. Some clients report growing difficulties to obtain gasoil for their truck fleets, hence, it is expected that food shortages may start to take place in the following weeks if the gas shortage situation is not addressed with urgency.

Europe Update

- **European** Commission President Ursula von der Leyen today called on EU governments to show "tangible European solidarity" and rally behind an unemployment reinsurance scheme supporting countries worst-hit by the coronavirus crisis. The scheme, dubbed SURE, was officially proposed by the Commission today. It would require countries to put up €25 billion in guarantees so the Commission could issue debt of up to €100 billion on capital markets and distribute loans for aid to employers that would otherwise lay off workers, especially in Europe's hardest-hit regions (e.g. Italy, Spain).
- In **Poland**, the government amended within one day the decree introducing new lockdown measures. Crucially, following advocacy of the local GR team, the modified decree allows for a derogation from the required 1,5m distance between workers in case such distance cannot be established for technical reasons and provided that the employer implements other protective measures. This means that P&G plants in Poland will not experience any operational impact.
- Today the **Russian** President Vladimir Putin addressed the citizens of Russia regarding the current situation connected with the spread of COVID-19 in Russia. Crucially, the "non-working period" will be prolonged till April 30. In case the situation with the COVID-19 spread improves, this period may be shortened. The federal list of "essential" sectors remains valid, covering P&G operations (with regional authorities retaining the right to add further sectors to the list). Heads of Russian regions will also receive additional authority to make decisions by the end of this week on further restrictions, depending on the situation in the specific region. These regional restrictions, however, will not be allowed to impact "essential" sectors.
- In **Switzerland**, confirmed on Wednesday that the soft lockdown is well followed by citizens, so no additional confinement measures are currently planned. At the same time, the army will now be used to reinforce controls at the borders. However, there are no measures planned targeting goods which can continue to move freely.

AMA Update

- **Australia & New Zealand:** AUS has 4976 confirmed cases with 21 deaths. NZ has 723 confirmed cases with 1 death. The Australian Health Minister said we are seeing "early promising signs of the curve flattening" with the current rate of new cases growing by 9%, down from 25-30% a week ago. NZ remains on a Level 4 lockdown with only essential services available (including supermarkets and pharmacies). Australia remains on partial / stage 2 lockdown, with residents encouraged to stay at home and only essential services open for business. Some States have closed interstate borders and moved to more advanced restrictions. In New South Wales (Australia's largest State) residents are required to stay at home unless they are traveling to work or education which can't be performed remotely, shopping for food and essentials, seeking medical needs or individual exercise. Police in NSW and Victoria have begun actively enforcing new State lockout laws, with fines issued for breaking self-isolation orders, social gatherings and non-essential business operations.
- **India:** 1649 confirmed cases, 143 cured and discharged. Government is implementing guidelines to contain the impact of COVID-19 and for maintaining social distancing between individuals. India has released guidelines for dialysis of

COVID-19 infection and for taking care of health of elderly people during COVID-19. In order to further augment the frontline health workers to treat the current challenge in light of corona virus situation, the Government is utilizing the trained unemployed youth of the health care sector to utilize them while fully adhering to standard procedures notified by the Government.

GR team is trying to get the necessary permissions to keep our distribution branches and centers open to reach out to maximum number of people.

- **Indonesia:** 1790 positive cases. 112 recovery. 170 deaths. President of Indonesia remains that a national quarantine scenario in Indonesia is not a viable solution. Alternatively, a Government Regulations on Mass Social Distancing for provincial government impacting the movement of people and goods. In determining the Mass Social Distancing measure, the Minister of Health, COVID19 Task Force and the Provincial Government must come into an alignment. Consideration will also need to take account the number of cases, death, and speed of the widespread. There is also a President Regulation that establishes COVID19 as a health crisis issue, with the actual purpose to guide provincial government to act in accordance with Law No. 2018 on Health Quarantine.

There are ensuing regulations from agencies in the event a mass social distancing measures One is the Ministry of Communication guidance that where limitation of passenger transportation will be implemented, logistic movements will continue to assure the availabilities of basic necessities are available to retailers.

In the meantime, the Ministry of Manpower in the regency of Karawang, where our Plant operates, has requested (1) Monitoring employees who have made oversea travels in the past 14-days to report to the COVID19 Center in Karawang; and (2) Companies who will consider lay off to undergo a bipartite settlement negotiations, and report the outcome to the manpower office. There are 34 provinces in Indonesia. What we need to do is monitor the development of the 2 provinces of DKI Jakarta and West Jawa. Also known as JABODETABEK (Jakarta/SMO, Bogor, Depok, Tangerang, Bekasi, Puncak) on the developments in the coming week following the issuance of these government regulations. Karawang is the regency where our Plant operates in West Jawa.

GR interventions:

GR has established a regular connect with the Government, particularly the Ministry of Industry, Ministry of Health and the Board of Health together with the sectoral associations. The association backs each other up to provide industry concerns, shares best practices and solutions. All of our household goods, cosmetics, healthcare are medical devices are represented. Ourselves, P&G leads as Chairman of the Household Goods and Advisory Board in the Cosmetic associations.

P&G Indonesia is donating over 7000 medical protective equipment (PPE) kits for the medical front-liners. They are in form of protective suits (Pro+ Microporous Laminate Coverall) and medical masks (N95 mask) and will be distributed through, Ministry of Health, for the National Agency for Disaster Countermeasure (BNBP) and the Indonesian Medical Association (IDI).

- **Japan:** No signal of “State of Emergency” Declaration from the government. Prime Minister made comments after government panel of health experts meeting last night: (i) While pace of increase is relatively slow compared with other countries that are seeing an explosive growth. But number of infection is rapidly increasing in major cities, foreseeing a risk of shortfall in medical system in some areas of Japan; (ii) Request for continuous effort of citizens to refrain going out especially to busy downtown at night; (iii) Government decided to provide 2 pieces of cloth masks per each household*

Effective of 0:00 a.m. of April 3, U.S. and Singapore will be added to “Level 3” country with entry ban on foreign visitors to Japan (China, South Korea, U.K., and most of Europe are already in this list). All travelers entering to Japan to self-quarantine for two weeks and refrain from using public transport to get to place of quarantine. (effective between April 3 – 30)

- **Singapore:** 1000 confirmed cases, 245 recovered, 4 deaths. Singapore reports its 4th death today. Ministry of Manpower has expanded its temporary scheme to help businesses manage manpower needs. This will allow inter-sectoral transfer of foreign workers for all sectors and transfers of foreign workers whose work permits are nearing expiry for all sectors
- **South Korea:** 89 new cases, bringing the nation’s total to 9,976. Death toll rose by 4 to 169. Saw a slight decline in new cases, but cluster infections in Seoul and the surrounding area continued to emerge. A combined 31 additional cases were reported in Seoul and the surrounding region. These area are placed on heightened alert for a potential spike in COVID-19 infections, as a string of new virus cases are identified at large hospitals there.

Government Measures: Ministry of Justice repatriated eight foreigners who refused to comply with the government's mandatory 14 days self-isolation on Wednesday, the first day of the enforcement of its reinforced coronavirus-fighting measures. Prime Minister warns of legal measures, police crackdown on isolation violators. Ministry of Unification official said government has approved a local nonprofit organization's plan to provide hand sanitizers to North Korea to support Pyongyang's anti-coronavirus efforts. Seoul Metropolitan government will set up and run a massive

screening center at Seoul Sports Complex for overseas entrant from April 3 and its testing capacity is expected to reach 1,000 people daily on average.

- **Thailand:** 1875 confirmed cases, 15 deaths. Government will block all travels to Thailand, including Thais, for 2 weeks starting April 2-15 to prepare for “state quarantine” facilities after more local patients have been linked to imported cases. This measure will not apply to people who earlier sought permission to travel to Thailand. Bangkok Metropolitan Administration required all shops and street vendors must close from midnight to 5 am (from April 2 to 30). Public and private parks will also be closed.

- **Vietnam:** 222 confirmed case, 75 recovered, 0 deaths.

Second day of the 15-day National Quarantine is also a public holiday; so, compliance and enforcement are smooth. There are no major challenges to P&G manufacturing and distribution operations.

GR interventions: GR is working with industry associations to petition Ministry of Finance/General Department of Tax to allow the short-time flexibility of accepting the scan/PDF of invoices to serve as the compliant invoice for accounting and all tax purpose during the National Quarantine.

Greater China Update

- **Greater China:** Reported 93 new COVID-19 cases for April 1 (including Hong Kong 51 cases, Taiwan 1 cases, Macau 0 cases). Mainland China confirmed 35 new imported cases and reported 55 asymptomatic cases. No further escalated measures are taken over the past day, and the government focuses more on economy recovery.